



Mr Christian



Reading Body Language and Deception Detection

Master the art of reading people from their verbal and non-verbal expressions. Know exactly how people are feeling even if they don't tell you. Use this special skill to build relationships, make critical decisions, and never be fooled by deceptions.

Acquire the piercing ability to read and perceive emotions, clues and subtle signs, no matter how minute, brief or small they are displayed. Use this knowledge and privilege information to better adapt to one's environment or circumstances.

In this workshop, we will have something for everyone

Management

- **How to read the emotions of the staff, know when they are feeling uncomfortable, depressed, distracted etc**

Human Resource

- **Learn how to spot red flags and get advance warning that something is going wrong.**
- **Learn how to hire right during a job interview. Know how to ask the write questions and retrieve all the necessary information**

Sales

- **Learn how to use body language to your advantage during a meeting, and negotiation.**
- **Learn how to read a buyer during sales meeting**

Common question: I already know something about body language, and I believe that some individuals can conceal their expression, so this training will not really be effective.

Although body language is possible to conceal to a small extent, facial emotional reflectors are much more involuntary and unconscious reactions and impossible to conceal.

It is hard to conceal what you are actually feeling. These traces of evidence of truth will appear as a brief, involuntary facial expression revealing how one really feels and thinks behind those spoken words or actions; or what one is trying hard to conceal.

You will be taught how to set up the right questioning environment that will expose maximum emotional reflectors of your subject. This has proven very effective even



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against the most trained individual. Former President Clinton was caught lying about his affair with Monica Lewinsky using these techniques.

The people around you leave hundreds of these signals every day. Learn how to catch these signals and use them to your advantage.

Who Has The Ability To Detect Emotions?

- Only 50 out of every 20,000 people are naturals when it comes to reading body signals. i.e. 0.25% of the population
- The average person barely notices 15% of these hidden expressions.
- Few people are likely to be 100% accurate all the time.
- However, with keen observation and honing of this skill, you can increase your ability to 80-95% accuracy i.e. close to becoming a human lie detector.
- Men and women have the same level of accuracy potential. Gender difference does not affect their ability to discern accurately.

Presentation style

Fast and robust

Lots of fun and humour

Thought provoking and fascinating

100% audience engagement

High energy

Lots of take-a-ways

Christian is also known as the **Success Magnet**, is best known for his role in helping thousands achieve success in their lives. He has over 15 years of professional speaking experience. His lively and humorous presentations, coupled with impressive content, have established himself as a **choice speaker for corporations as well as educational institutions**.

Christian's career spans over a decade. He is well known for his **People Skills, Sales Motivation, Communication and Life Strategies**. Christian has also authored seven successful books, including the hugely popular **'How to be a Success Magnet'** and **'Making a Fortune while Sipping Coffee'**. He has been featured in the media regularly, from the radio, television and the Internet to magazines and newspapers. His articles have been published in The Straits Times and other periodicals.

Often described by his audience as **Master-class motivator**, Christian uses his quick wit and humour and engages his audience easily.

Most notably, *Christian has been accredited with the title Certified Speaking Professional by the National Speakers' Association of America. He is one of only 3 Singaporeans every to achieve this accreditation.*

He was the **President of the Asia Professional Speakers Association (Singapore) 2008/09** and it was in this capacity that he represented Singapore in the Global Speakers Federation (GSF) meeting in New York.

In May 2015, he had the privilege of speaking to a royalty, the Princess of Brunei and subsequently had the privilege of having a Royal audience with her majesty.

Christian began as an entrepreneur at the age of 23. He turned a \$2 start-up into a thriving million-dollar business. Using his amazing business acumen, he is still constantly building businesses both for himself and for his participants.

Why hire Christian Chua?

Christian has over 16 years of speaking and training experience and has conducted over 1500 paid assignments.

Despite having numerous presentations every year, you can sense that Christian has not lost his passion to inspire and impart knowledge to his audience when you see him on stage.

Is Christian engaging?

Here are some testimonials from Christian's participants:

"Never a dull moment when Christian speaks."

"Highly engaging."

"Very humorous and entertaining."

"The best workshop/presentation I have attended to date."

"Always thought-provoking, leaving you spell-bound and thinking!"

Christian also spends a considerable amount of time teaching humour and presentation skills to other trainers. He is also a mentor to many other trainers and speakers. This shows that other trainers acknowledge his special talent.

How can I differentiate the quality among speakers?

Most entry level trainers focus only on **content**. These are mostly content experts who have limited experience in training or speaking.

The more experienced speakers focus on **content and presentation**. These speakers prepare a script and present it with little regard to the response of the audience.

Christian is a top-end veteran who possesses cutting edge content, charismatic stage presence as well as the ability to sense the environment and adapt to the audience. He is able to achieve **maximum engagement and transformation** with your audience. He is after all, a human behaviour expert.

Content > Presentation Skills > Ability to Engage > Transformation

Is Christian an easy person for clients to work with?

Christian offers only the best for his clients and is meticulous in his preparation for each assignment.

As a person, Christian is easy-going, people-oriented, friendly, down-to-earth and highly adaptable. He treats everyone with respect. He is well liked by his clients, participants and fellow trainers.

What is Christian's style of presentation?

Christian speaks English eloquently. At the same time, he is able to inject colloquialism which relates well to the local audience.

The Asian audience loves his ability to use Malay, Mandarin and some local dialects when appropriate while the Western audience loves his quick wit and humour. He has a signature style of using many personal stories and has a charismatic way of presenting them. His content is often thought-provoking which always leaves his audience fixated. He is highly intelligent which enables him to relate to the highest echelons of society yet able to make his presentation simple and palatable to the masses.

What level of commitment does Christian place on his assignments?

Christian is fully committed to delivering every assignment he accepts. Every assignment is unique and he will customise his material to make every presentation relevant. He will make sure he understands your objectives and your desired outcomes before preparing his presentation.

Christian's clients include:

Financial Services

AXA
AIA
Prudential Singapore
Great Eastern
NTUC Income
Tokyo Marine
Financial Services Management Association
Manulife (Singapore)
Prudential (Singapore)
Hong Leong Assurance
Berhad
Prudential Berhad (Malaysia)
Great Eastern Malaysia
Finexis
Promisedland
Tenet Sampo
Aviva
International Financial
Planners
PIAS

Banks and Financial Institutions

Standard Chartered Bank
ING Bank
CitiBank
UOB
HSBC
CIMB Bank
Swiss Re
BNP

Real Estate

ERA



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fun engineers pte. ltd.

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Real Star
Dennis Wee
SLP
DTZ

Engineering and Technology

SingTel
Starhub
CAAS
3M
Borneo Motors
Shell Petroleum
Volvo
Oracle Singapore
Jabsen and Jassen Packaging
ST Engineering
Fuji Xerox
Sumitomo SHI
Energy Market
DSTA
Improdec
Health Science Authority
Hermes Epitek
NICE
IFM
LSI Technologies
Pacific International Lines
Pico Engineering
Eaton
MGPA
Vertex
Avargo

Healthcare, Hospitality and Retail

Guardian Pharmacy
National University Hospital
Singapore Cancer centre
YMCA Metropolitan Hotel
Sephora
Menarini
Shine Dental
Laponie
Beauty Veranda
Global Beauty Group

Govt / Public organization

Housing Development Board
Ministry of Defence
Republic of Singapore Air Force (FLW AG1)



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Auditor General Organization
NTU
Over 50 school in Singapore
WDA
Caliberlink
HDB
Singapore Tourist Board
AVA

Conventions

Brunei HR and Secretaries conference
Malaysian Speakers' Summit
Asia Speakers Summit
Keynote at Ministry of Education numerous (MOE)
events
Asia Business Forum
Singapore HR Institute
HR Summit 08
Toastmasters Thomson, Braddell, Bishan,
Yokogawa,
Singapore Press Holdings ST710
ASSAP (Secretary's Seminar)
Rotary Club
CitiBank HR conference
Malaysia Speakers Convention

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